

**Oregon Library Association**  
**Profit & Loss Actual vs. Budget General 15-16**  
**September through December 2015**

|                                                | Sep - Dec 15     | Budget            | \$ Over Budget     | % of Budget  |
|------------------------------------------------|------------------|-------------------|--------------------|--------------|
| <b>Ordinary Income/Expense</b>                 |                  |                   |                    |              |
| <b>Income</b>                                  |                  |                   |                    |              |
| <b>10100 · Income</b>                          |                  |                   |                    |              |
| 10105 · Advertising Sales                      | 0.00             | 1.00              | -1.00              | 0.0%         |
| 10110 · Donations - Misc                       | 0.00             | 1.00              | -1.00              | 0.0%         |
| 10111 · Donations - OLA MLIS Scholarsh         | 250.00           | 1.00              | 249.00             | 25,000.0%    |
| 10115 · Dues Income                            | 26,101.50        | 60,000.00         | -33,898.50         | 43.5%        |
| 10125 · Interest Earned                        | 28.28            | 100.00            | -71.72             | 28.3%        |
| 10130 · Miscellaneous Income                   | 0.00             | 1.00              | -1.00              | 0.0%         |
| 10140 · Fundraising Income                     | 8.57             |                   |                    |              |
| 10145 · Administrative Fees from Grants        | 0.00             | 2,760.00          | -2,760.00          | 0.0%         |
| 10150 · Royalties                              | 212.35           | 900.00            | -687.65            | 23.6%        |
| 10199 · Draw on Equity                         | 0.00             | 9,390.00          | -9,390.00          | 0.0%         |
| <b>Total 10100 · Income</b>                    | <b>26,600.70</b> | <b>73,154.00</b>  | <b>-46,553.30</b>  | <b>36.4%</b> |
| <b>10200 · Conference Income</b>               |                  |                   |                    |              |
| 10215 · Registrations, Exhibitor/Vendor        | 6,300.00         |                   |                    |              |
| 10230 · Sponsorships, Other                    | 1,350.00         |                   |                    |              |
| 10200 · Conference Income - Other              | 0.00             | 86,670.00         | -86,670.00         | 0.0%         |
| <b>Total 10200 · Conference Income</b>         | <b>7,650.00</b>  | <b>86,670.00</b>  | <b>-79,020.00</b>  | <b>8.8%</b>  |
| <b>Total Income</b>                            | <b>34,250.70</b> | <b>159,824.00</b> | <b>-125,573.30</b> | <b>21.4%</b> |
| <b>Gross Profit</b>                            | <b>34,250.70</b> | <b>159,824.00</b> | <b>-125,573.30</b> | <b>21.4%</b> |
| <b>Expense</b>                                 |                  |                   |                    |              |
| <b>70100 · Affiliations</b>                    |                  |                   |                    |              |
| 70105 · ALA-Leg Day Contribution               | 0.00             | 200.00            | -200.00            | 0.0%         |
| 70110 · ALA Membership                         | 0.00             | 150.00            | -150.00            | 0.0%         |
| 70115 · ALA ChapterCouncilor                   | 0.00             | 2,100.00          | -2,100.00          | 0.0%         |
| 70120 · ALA Freedom to Read Contrib            | 0.00             | 100.00            | -100.00            | 0.0%         |
| 70125 · ALA - OLA V Pres Trvl Leg Day          | 0.00             | 1,800.00          | -1,800.00          | 0.0%         |
| 70130 · ALA OLA V Pres Trvl to Ann Con         | 0.00             | 1,800.00          | -1,800.00          | 0.0%         |
| <b>Total 70100 · Affiliations</b>              | <b>0.00</b>      | <b>6,150.00</b>   | <b>-6,150.00</b>   | <b>0.0%</b>  |
| <b>70200 · Association Management</b>          |                  |                   |                    |              |
| 70205 · Assn Mgmt - Administrative             | 110.00           | 350.00            | -240.00            | 31.4%        |
| 70210 · Assn Mgmt Basic/Financial & Web        | 10,240.00        | 30,720.00         | -20,480.00         | 33.3%        |
| 70211 · Assn Mgmt - Reimbursable               | 109.98           | 500.00            | -390.02            | 22.0%        |
| 70220 · Audit & Tax Preparation                | 530.00           | 600.00            | -70.00             | 88.3%        |
| 70225 · Bank Charges                           | 35.43            | 100.00            | -64.57             | 35.4%        |
| 70230 · Crime Bond                             | 0.00             | 115.00            | -115.00            | 0.0%         |
| 70235 · Legal Fund                             | 0.00             | 125.00            | -125.00            | 0.0%         |
| 70240 · Liability Insurance                    | 0.00             | 1,115.00          | -1,115.00          | 0.0%         |
| 70250 · Memberclicks                           | 3,033.04         | 4,300.00          | -1,266.96          | 70.5%        |
| 70251 · Memberclicks/Merchant Fees             | 0.00             | 500.00            | -500.00            | 0.0%         |
| 70255 · Merchant Acct Fees                     | 3,454.51         | 4,400.00          | -945.49            | 78.5%        |
| 70265 · Miscellaneous                          | 0.00             | 1.00              | -1.00              | 0.0%         |
| 70270 · Taxes/Fees/Licenses                    | 170.00           | 275.00            | -105.00            | 61.8%        |
| <b>Total 70200 · Association Management</b>    | <b>17,682.96</b> | <b>43,101.00</b>  | <b>-25,418.04</b>  | <b>41.0%</b> |
| <b>70300 · Conference/Event Expenses</b>       |                  |                   |                    |              |
| 70310 · Conf. Workshop & Events Expense        | 99.00            |                   |                    |              |
| 70300 · Conference/Event Expenses - Oth...     | 0.00             | 61,354.00         | -61,354.00         | 0.0%         |
| <b>Total 70300 · Conference/Event Expenses</b> | <b>99.00</b>     | <b>61,354.00</b>  | <b>-61,255.00</b>  | <b>0.2%</b>  |

**Oregon Library Association**  
**Profit & Loss Actual vs. Budget General 15-16**  
**September through December 2015**

|                                                   | Sep - Dec 15    | Budget      | \$ Over Budget  | % of Budget   |
|---------------------------------------------------|-----------------|-------------|-----------------|---------------|
| <b>70400 - Executive Board</b>                    |                 |             |                 |               |
| 70405 - President/Exec Board Misc                 | 34.49           | 200.00      | -165.51         | 17.2%         |
| 70416 - Board Travel                              | 8.62            | 1,500.00    | -1,491.38       | 0.6%          |
| 70417 - Board Mtg Personnel Work Covera           | 0.00            | 2,000.00    | -2,000.00       | 0.0%          |
| 70420 - Retreat                                   | 0.00            | 3,500.00    | -3,500.00       | 0.0%          |
| 70440 - Marketing/PR- Marketing Mats              | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70446 - Marketing/PR- Wordstock                   | 500.00          | 350.00      | 150.00          | 142.9%        |
| 70473 - Task Force - Investment Policy            | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70474 - Technology / Equipment                    | 0.00            | 3,000.00    | -3,000.00       | 0.0%          |
| 70471 - Virtual Collaboration (software           | 3,312.00        | 3,312.00    | 0.00            | 100.0%        |
| <b>Total 70400 - Executive Board</b>              | 3,855.11        | 13,864.00   | -10,008.89      | 27.8%         |
| <b>70500 - Other</b>                              |                 |             |                 |               |
| 70506 - Scholarship Donations Transfer            | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70520 - Lobby Services                            | 8,400.00        | 25,200.00   | -16,800.00      | 33.3%         |
| 70530 - Quarterly                                 | 990.00          | 4,100.00    | -3,110.00       | 24.1%         |
| <b>Total 70500 - Other</b>                        | 9,390.00        | 29,301.00   | -19,911.00      | 32.0%         |
| <b>70600 - Standing Comm, Roundtables....</b>     |                 |             |                 |               |
| 70605 - Archives                                  | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70620 - Honors, Awards, Scholarships              | 0.00            | 500.00      | -500.00         | 0.0%          |
| 70621 - HAS MLIS Schlship Comm                    | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70625 - Intellectual Freedom                      | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70629 - Leadership Committee                      | 0.00            | 1,000.00    | -1,000.00       | 0.0%          |
| 70630 - Legislation & Development                 | 0.00            | 1,750.00    | -1,750.00       | 0.0%          |
| 70635 - Membership                                | 0.00            | 400.00      | -400.00         | 0.0%          |
| 70640 - Nominations                               | 0.00            | 1.00        | -1.00           | 0.0%          |
| 70644 - NW Central RT                             | 0.00            | 300.00      | -300.00         | 0.0%          |
| 70650 - ORCA                                      | 0.00            | 250.00      | -250.00         | 0.0%          |
| 70655 - Oregon Authors - Clipping Serv            | 394.54          | 1,100.00    | -705.46         | 35.9%         |
| 70656 - Oregon Authors - Maintenance              | 0.00            | 500.00      | -500.00         | 0.0%          |
| 70690 - Resource Sharing / OLA Passport           | 0.00            | 250.00      | -250.00         | 0.0%          |
| <b>Total 70600 - Standing Comm, Roundtable...</b> | 394.54          | 6,054.00    | -5,659.46       | 6.5%          |
| <b>70700 - Miscellaneous Expenses</b>             |                 |             |                 |               |
| 70725 - Miscellaneous Expense                     | 250.97          |             |                 |               |
| <b>Total 70700 - Miscellaneous Expenses</b>       | 250.97          |             |                 |               |
| <b>Total Expense</b>                              | 31,672.58       | 159,824.00  | -128,151.42     | 19.8%         |
| <b>Net Ordinary Income</b>                        | 2,578.12        | 0.00        | 2,578.12        | 100.0%        |
| <b>Net Income</b>                                 | <b>2,578.12</b> | <b>0.00</b> | <b>2,578.12</b> | <b>100.0%</b> |